

SHRI RAMASAMY MEMORIAL UNIVERSITY SIKKIM

5TH MILE, TADONG, GANGTOK, SIKKIM 737102

PLACEMENT & TRAINING CELL

SRMUS/PAT/2021-22/038

Date: 25-11-2021

PLACEMENT DRIVE NOTIFICATION

Company	Prosper Infra
About Company	 We Identify specific funding gaps in the entire workflow of Real Estate and Convert them into an Investment Opportunity for Retail Investors in a Most Innovative way possible. We started as a small startup to solve these funding gaps in 2016 with a small group of Investors and now we have a portfolio of 2500+ Investors. Typically, our Investors ROI is 2 Years to Double the value of their Investment (Irrespective of the Market Conditions) and all these Investments are backed with Physical collateral registered on the Investors Name. We are the Biggest Players in Land Pooling and Funding in Hyderabad, we are currently exploring Similar Opportunities in Other Cities. Key Stakeholders in Materializing tallest towers of South India. Providing Various Innovative Funding Solutions to Builders Currently working in Partnership for a High Rise Apartment and Mid Rise Apartment Projects and Farm Villa Projects and a Couple of Projects are in Pipeline.
Job Title	Sales Executive
Job Description Job Location	 You would be responsible for sales of residential and Commercial Properties. You would be required to follow all standard operating procedures for effective sales. You would need to attend all customer queries and would also need to ensure that all the customer queries and complaints are forwarded to the right individual, well in time to enable him/ her to address and resolve the issue at the earliest. You would have to collect & compile customer data on timely basis. You will need to ensure that all reports are duly completed in time with efficiency. You will also need to make corporate visits & presentations. You will need to participate in the survey conducted by the sales department with regards to the market & competitors. You would have to make every effort to maximize both present and long term sales & gross profits.
Eligible Degrees	MBA, BBA
Eligibility Criteria	Graduate or MBA - with min of 65%/6.0 CGPA (Experience in Real Estate will be an added advantage)
Desired Skills	Self-motivated and driven by targets, Resilience, Strong communication skills – including both verbal and written, the ability to influence and negotiate with others, Commercial awareness, Technical skills, Leadership skills, Analytical skills, Expertise in – (Microsoft Excel, Microsoft Office, Microsoft Presentation).
Compensation (CTC)	Sales - 4L to 6L
Selection Process	Will be informed later
Date of Interview	Will be informed later
Venue	Online